

BTL TECHNOLOGIES, INC CAPABILITY STATEMENT

OUR STORY

In 2006, **BTL Technologies, Inc. (BTL)**, was established by Bill “Clark” Kent as a San Antonio, Texas-based, Small Disadvantaged Business (SDB) and Service-Disabled Veteran-Owned Small Business (SDVOSB) specializing in Cyber Security and Human Capital Services and Solutions. Today, with its headquarters in San Antonio, TX and a regional office in Montgomery, Alabama, BTL has expanded to 16 states, including Hawaii, served as a Prime Contractor on over 100 contracts and assisted our partners as a Subcontractor in over 30 additional awards, fulfilling clients’ needs in providing quality workforce solutions and organization development in the form of Medical Personnel Solutions, Professional Services, and Information Technology in both the Federal and Commercial sectors. BTL is a recipient of numerous awards to include the **2021 Hire Vets Medallion Award** for hiring US Vets and 2022 Recognition of **Outstanding Achievements of Minority Business Enterprises**.

OUR CORE VALUES AND COMPETENCIES

Our **Core Values**, *People First, Excellence, Accountability, Resilience, Flexibility, and Integrity*, have helped us establish a culture of excellence, delivering high-quality, low-turnover results. This ensures client satisfaction for each project we perform within these **Core Competencies**: Medical Staffing/Augmentation, Health IT, Information Management/Information Technology, Professional Services, Acquisition Services, IT Security, Cyber Remediation Cloud Service, and Audit Readiness.

OUR PAST PERFORMANCES

BTL offers a well-diversified, established presence within the Commercial sector and multiple U.S. Federal Agencies, providing critical mission support to the VA, DoD, DOL and DHA. **Past Performance** covers but is not limited to the following labor categories: Physicians, PAs, RNs, CRNAs, CNAs, Psychologists, Optometrists, Ancillary Technicians, Program/Project Management, Management Consulting, Staff Augmentation, Administrative Services, IT, Health IT, Cloud Computing, Cyber Security and Financial Improvement & Audit Readiness.

- **Greater Los Angeles VAMC** – Nurse Staffing Support (GRN, SRN, LVN, CNA, NP)
- **Long Beach VAMC** – Nurse Staffing Support (GRN, SRN, LVN, CNA, NP)
- **Houston VAMC** – Registered Nurse Staffing Support for the ICU/Critical Care
- **Memphis VAMC** – Radiology Technician Services
- **SE MATO** – Psychologists, LCSW and CSW for the Dept of Navy, San Antonio Military Medical Center (SAMMC), Joint Base, San Antonio, TX
- **NE MATO** – Physicians and Ancillary Personnel for the Dept of Navy, Fort Detrick, MD
- **ONR** – Program Management and Conference & Event Planning Services for the Office of Naval Research, Arlington, VA
- **DCAPES and LOGFAC** – Senior Business Requirements Analyst and Senior Systems Engineer, Maxwell, AFB/Gunter Annex, AL
- **Virtualization Enterprise Solutions** – Sr. Citrix Engineer, Sr. Virtualization Engineer, and Storage Area Network Engineer, San Antonio, TX
- **ADCMS** – CRNA and RN Services at Tripler Army Medical Center, Honolulu, HI
- **711 HPW** – Professional Services in a variety of areas, Wright Patterson AFB, Dayton, OH
- **BES** – Financial Improvement & Audit Readiness (FIAR) Services at JBSA Randolph, San Antonio, TX
- **DOL** – Acquisition/Logistics Mgt Support Services for all agencies under the Dept of Labor
- **Information Technology/Information Management** – Database/Application Mgt, Webmaster, and IT Customer Support Help Desk
- **Medical Evaluation Board Services** – Physical Evaluation Board Liaison Board Officers both in San Antonio and Malcolm Grow Medical Center/Air Force District of Washington



Advantage to Our Customers

A wide variety of prime contract management experience administering a broad scope of services provides our customer the ability to leverage best management practices from across many industries.

BTL Difference

- * Dedicated team with unique insight into program goals, scope, and areas of improvement, and a history of successfully carrying out procurement requirements.
- * Innovative custom-developed methodology and nationwide network for recruiting professionals to staff government and commercial facilities.
- * Experienced execution team that represents the least amount of risk, guaranteeing a continuity of operations, allowing us to continue delivering superior support services that exceeds requirements and expectations.
- * An embedded culture that institutes continuity of services for our clients and their stakeholders.
- * Strong 8(a), ANC, and SBIR III relationships with trusted partners that share our Core Values.

MEDICAL PERSONNEL / INFORMATION TECHNOLOGY / PROFESSIONAL SERVICES

OUR NAICS CODES

MEDICAL

541614: 561110: 621110: 621111: 621112: 621320: 621330: 621399: 621498: 621999

INFORMATION TECHNOLOGY

238210: 518210: 541511: 541512: 541513: 541519: 611420: 811212

PROFESSIONAL SERVICES

236220: 541211: 541330: 541611: 541614: 541618: 541712: 541990: 561110:
561320: 561311: 561330: 561410: 561612: 611430: 611699: 611710: 561920

OUR CERTIFICATIONS

ISMS; ISSEP; CoBit; CISA; CISSP; MCSE; CCNA; MCSA; MCTS; CPA; PMP;
Security+; CMMC; ISO 9000:2015

OUR CONTRACT VEHICLES

Contract #	Contract Name	Customer	Period of Performance
36F79722D0196	FSS 621-I	All Federal Agencies	10/01/22 – 9/30/27
47QRAA18D0037 SINs 874-1/874-1RC	GSA PSS	All Federal Agencies	1/11/18 – 1/10/28
GS-35F-544GA SINs 132-51/56	GSA IT-70	All Federal Agencies	7/14/17 – 7/31/27
N0017821D8972 (Prime)	SeaPort NxG	US Dept of Navy	7/14/21 - 7/13/26
36C10X24D0008 (Sub)	ICSP	Dept of Veterans Affairs	1/11/24 - 1/10/24
DIR-CPO-5593	Texas (DIR)	State of Texas	09/26/24 – 9/26/29

OUR SERVICES PROVIDED

Medical	Information Technology	Professional
Physicians	Information Technology Services	Project Management
Optometrists	Information Assurance	Consulting Services
Ophthalmology Technicians	FIAR/FISMA/FISCAM	Staff Augmentation
Psychologists	Audit Readiness	Business Process Re-Engineering
Licensed/Registered Nurses	System Integration	Financial Accountability
Medical Surgical Nurses	System/Network Administration	Contract Specialists
LVNs	Vulnerability Assessments	Intelligence Analysts
Certified Nurse Assistants	Intrusion Detection	Logistics Acquisition Specialists
Nurse Care Managers	Webmaster Services	Grant Management Specialists
Physicians Assistants	Computer Programming	HIPAA & OMB Compliance
PT Assistants	Computer Hardware & Software	Resident/Distant Learning Instructors

Business Classifications



DUNS: 141234745

UEI: KWF1UL1EKG76

Cage Code: 3NBZ0

Facility Clearance: Secret-Inactive

SAM Registered: Yes

Corporate Office

1777 N.E. Loop 410, Suite 600
San Antonio, TX 78217

Office: (210) 467-5033

Fax: (210) 467-5035

Website: www.BTLTech.com

Regional Office

4183 Carmichael Rd Ste C
Montgomery, AL 36106

Office: (334) 270-9312

Fax: (334) 279-0362

Points of Contact

Bill "Clark" Kent

President & CEO

bkent@btltech.com

Office: (210) 467-5033

Cell: (210) 884-9609

Jennifer L. Mitchell

Chief Operating Officer

jlmitchell@btltech.com

Office: (210) 467-5033

Cell: (210) 260-3932

